

Wm. J. Burnett & Co.
FOAM DIVISION

May 27, 2011

Tom Teach
CENTURY FOAM
TEACH ENTERPRISES INC
PO BOX 2207
ELKHART, IN 46515 USA

Dear Tom;

Regrettably, the cost of urethane foam chemistry continues to surge. Propylene prices keep moving up, forcing substantial increases in ether polyol prices. High oil and energy costs are driving up a variety of petrochemical feedstocks such as toluene and benzene which are, in turn, driving up polyester resin and TDI prices. These dramatic increases in raw material costs are forcing us to raise our prices 11% effective on all shipments on, or after, July 1.

Your sales representative will be contacting you to answer any questions you might have. In the meantime, please feel free to call should you wish to discuss pricing, or any other issues concerning your business with us. We thank you for your understanding and cooperation.

Very truly yours,



Gregory B. Davis
President

“Manufactured with the Environment in Mind”SM

CORPORATE
1500 Bush Street
Baltimore, MD 21230
Tel: 410.837.3000
Fax: 410.837.7325

FOAM DIVISION
2112 Montevideo Road
Jessup, MD 20794
Tel: 410.799.1788
Fax: 410.799.2620

FIBER DIVISION
2550 West Front Street
Statesville, NC 28677
Tel: 704.872.2477
Fax: 704.871.3375



1300 Prospect Street
High Point, NC 27260



3803 Comanche Drive
Archdale, NC 27263

May 13, 2011

Dear Future Foam Customer:

Since the beginning of the year the suppliers of chemicals needed to produce our polyurethane foam products have announced several increases for these chemicals. We absorbed these higher costs for several months but we were forced to increase our pricing in early April. Our suppliers have recently announced yet another round of increases and we are forced to increase the prices of our polyurethane foam products again.

This new round of increased pricing will become effective in mid-June. Your Future Foam Sales Representative will be in contact with you soon to discuss the particulars.

Thank you for your business and we look forward to meeting your future polyurethane foam needs.

Sincerely,

Bill Forest
Regional Sales Manager – Eastern Division
Future Foam, Inc.
High Point, NC, 27260



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WEB: www.futurefoam.com





Leggett & Platt
INCORPORATED

Carpet Cushion Division

May 6, 2011

Dear Valued Customer;

The costs of urethane scrap, chemicals, films and transportation continue to rise. While we remain diligent in our efforts to contain these costs, we find it necessary to raise rebond prices 12% effective with shipments on or after Monday June 6th. We will make every effort to ship normal order quantities.

In addition to the rebond increase, we continue to receive raw material increases to our Advance Performance rubber products and our compressed prime urethane products. Some of these raw materials have hit historical highs and are in short supply. At this time we find it necessary to raise the prices of these products with shipments on or after Monday June 6th. This increase will affect all Advance Performance rubber products and all compressed prime products. Your sales representative will provide you your new pricing shortly.

We are making every effort to contain our costs and we will continue to manage our business in the most efficient manner in order to maintain the high level of quality and service that you've come to expect.

Thank you for your continued support.

Sincerely,

Erik Kempf
Vice President Sales
Leggett & Platt Carpet Cushion



April 4, 2011

Dear Valued Customer,

Due to increases in the cost of chemicals utilized in the manufacturing of polyurethane foam, Carpenter Co is experiencing increases in our raw material costs. Unfortunately, we are not able to absorb these increases and thus, we are forced to implement a price increase on all foam products.

Your Carpenter Co Account Manager will be contacting you to provide details of this announced increase. We value and appreciate your past business and look forward to continuing our supply relationship into the future.

Sincerely,

A handwritten signature in cursive script that reads "Barry Bailey". The signature is written in black ink and is positioned below the word "Sincerely,".

Barry Bailey
Carpenter Co.
Regional Sales Manager