



ENGINEERED Foam Solutions

A DIVISION OF NOMAC®

March 4, 2010

Dear Valued Customer

Due to sustained and significant increases in resin and packaging supply costs, we are compelled to announce a 9% price increase on all products shipped on and after April 1, 2010.

We are deeply sensitive to how inflationary pressures impact your markets and customers, and we have long-borne the brunt of these increases – 40% for resin alone since January 2009. At this time, we simply must recover a portion of those cost increases.

All orders shipped on or before April 1 will be invoiced at the current price structure. We do request that you limit your purchase amounts to your normal monthly average volumes.

Everyone at Engineered Foam Solutions appreciates your business and continued support.

Sincerely,

Kurt Harmon

President